



der Woll- und Nadelfilz-Spezialist · le spécialiste des feutres en laine et aiguilletés · the specialist in wool- and needle felts

Enggistein, 12. September 2025

Important Update – Fissco AG transitions needle felt business to BWF Protec

To our loyal Fissco customers,

Today, I would like to inform you about an important change in our business operations. After many successful years as Managing Director of Fissco AG, the time has come to say goodbye. As of **January 1, 2026**, **Fissco AG will withdraw from the technical needle felt business** and transfer this to our long-standing partner, **BWF Protec**, based in Hof, Germany.

Why BWF Protec?

As I approach retirement, it was important to me that you, our valued customers, can continue to rely on the same high level of quality and dependability. We consciously chose BWF Protec as a partner who shares our values and will carry forward our philosophy.

Over the past months, BWF Protec has already been producing our established felt qualities using our proven formulations and you've already been using these products. This ensures a seamless transition for you with no change in quality.

What led me to this decision?

- Lack of an internal successor within the family or management.
- Increasing challenges in finding qualified employees – the textile industry in Switzerland no longer offers local availability in this field.
- Unfavorable EUR/CHF exchange rate developments – the euro has significantly weakened against the Swiss franc.

What does this mean for you?

- You will continue to receive your trusted products – only the name will change: **BWF CoilTec by Fissco**. No testing phase is required.
- You will also benefit from the innovation and capabilities of BWF Protec.

Order timeline:

- Orders placed **until November 30, 2025**, will be processed as usual by Fissco AG and delivered by the end of December 2025.
- From **December 1, 2025**, we kindly ask that you place your orders directly with BWF Protec.

FISSCO

der Woll- und Nadelfilz-Spezialist · le spécialiste des feutres en laine et aiguilletés · the specialist in wool- and needle felts

Your new contact at BWF Protec:

Gvozden Tasic
Sales & Product Manager
gvozden.tasic@bwf-protec.de
+49 9281 7391-775

On behalf of the entire Fissco team and myself, I would like to sincerely thank you for your long-standing trust and partnership. We are confident that you will have a great new partner with BWF Protec.

Alexander Klotz, Managing Director at BWF Protec, emphasizes:

"We're very pleased to continue the needle felt business of Fissco AG. Our goal is to maintain the high standards our customers are used to while also bringing new ideas and added value. Trust, reliability, and customer proximity are core to how we work. In the coming days, we'll reach out to you in writing – and we're always available for a personal conversation."

Best regards,

Alexander Klotz, Managing Director – BWF Protec

Niklaus Sägger, Felt producer / Owner – Fissco